Province of the
EASTERN CAPE
EDUCATION

Iphondo leMpuma Kapa: Isebe leMfundo
Provinsie van die Oos Kaap: Department van Onderwys
Porafensie Ya Kapa Botjahabela: Lefapha la Thuto

NATIONAL SENIOR CERTIFICATE

GRADE 12

JUNE 2026

BUSINESS STUDIES P2

MARKS: **150**

TIME: **2 hours**

This question paper consists of 9 pages.

Thank you for choosing www.ecexams.co.za to download examination documents.

INSTRUCTIONS AND INFORMATION

Read the following instructions carefully before answering the questions.

1. This question paper consists of THREE sections and covers TWO main topics.

   SECTION A: COMPULSORY
   SECTION B: Consists of THREE questions.
   Answer any TWO of the three questions in this section.
   SECTION C: Consists of TWO questions.
   Answer any ONE of the two questions in this section.

2. Read the instructions for each question carefully and take particular note of what is required.

   NOTE that ONLY the first TWO questions selected in SECTION B and the FIRST question selected in SECTION C will be marked.

3. Number the answers correctly according to the numbering system used in this question paper. NO marks will be awarded for answers that are numbered incorrectly.

4. Except where other instructions are given, answers must be written in full sentences.

5. Use the mark allocation and nature of each question to determine the length and depth of an answer.

6. Use the table below as a guide for mark and time allocation when answering each question.

SECTION	QUESTION	MARKS	TIME (minutes)
A: Objective-type questions COMPULSORY	**1**	**30**	**20**
B: THREE direct/indirect-type questions CHOICE: Answer any TWO.	**2**	**40**	**70**
	3	**40**	
	4	**40**	
C: TWO essay-type questions CHOICE: Answer any ONE.	**5**	**40**	**30**
	6	**40**	
TOTAL		**150**	**120**

7. Begin the answer to EACH question on a NEW page, for example QUESTION 1 – new page, QUESTION 2 – new page.

8. You may use a non-programmable calculator.

9. Write neatly and legibly.

Copyright reserved

Thank you for choosing www.ecexams.co.za to download examination documents.

SECTION A (COMPULSORY)

QUESTION 1

1.1 Various options are provided as possible answers to the following questions. Choose the answer and write only the letter (A–D) next to the question numbers (1.1.1 to 1.1.5) in the ANSWER BOOK, for example 1.1.6 D.

1.1.1 The insurer requested Solly Clothing to pay an amount of R4 000 as a/an … when they claimed for damages to their shop building.

A reinstatement
B premium
C excess
D compensation

1.1.2 Abdull Enterprises invested R3 000 at 12% simple interest per year. They will receive an amount of … as interest at the end of 2 years.

A R3 720
B R3 763
C R763
D R720

1.1.3 Jay Motors applied the … technique when they requested a panel of experts to complete a set of questionnaires to find solutions.

A Delphi
B nominal
C force field analysis
D empty chair

1.1.4 Businesses apply transparency as King code principle for good corporate governance by …

A appointing internal and external auditors to audit financial statements.
B ensuring that auditing and other reports are accurate.
C ensuring that other levels of management are clear about the roles.
D ensuring that there is regular communication between management and stakeholders.

1.1.5 The criterion for successful team performance where continuous review of team progress takes place to ensure that goals are reached, is known as …

A co-operation.
B shared values.
C communication.
D interpersonal attitudes and behaviour. (5 x 2) (10)

Copyright reserved

Thank you for choosing www.ecexams.co.za to download examination documents.

1.2 Complete the following statements by using the word(s) provided in the list below. Write only the word(s) next to the question numbers (1.2.1 to 1.2.5) in the ANSWER BOOK.

leadership, accountability, insurable, grievance, ordinary, management, non-insurable, responsibility, bonus, conflict

1.2.1 The coordination of planning, organising, leading and controlling employees to achieve business goals is known as …

1.2.2 The shareholders of Stoney Trading received the … shares without being required to pay for them.

1.2.3 A natural disaster is an example of … risks.

1.2.4 A business applies … as a King Code principle when the board develops remedial programmes to protect the environment.

1.2.5 The disagreement between two or more parties in the workplace is known as …

(5 x 2) (10)

Copyright reserved

Thank you for choosing www.ecexams.co.za to download examination documents.

1.3 Choose a description from COLUMN B that matches a term in COLUMN A. Write only the letter (A–J) next to the question numbers (1.3.1 to 1.3.5) in the ANSWER BOOK, for example 1.3.6 K.

COLUMN A		COLUMN B	
1.3.1	Situational leadership theory	A	team members may have conflict, but commitment and unity are strong
1.3.2	Average clause	B	the business must divide the employees into smaller groups
1.3.3	Professional business practise	C	leaders reward the positive behaviour of their employees
1.3.4	Brainstorming	D	clients' information is used for personal gain
1.3.5	Norming	E	the insurer will pay for insured loss in proportion to the insured value
		F	leaders analyse the business objectives to choose an appropriate leadership style
		G	the insured will not receive a payout larger than the value of the loss at market value
		H	business may allow all group members randomly make suggestions
		I	team members tolerate each other to survive
		J	clients' details are kept confidential

(5 x 2) (10)

TOTAL SECTION A: 30

Thank you for choosing www.ecexams.co.za to download examination documents.

SECTION B

Answer ANY TWO questions in this section.

NOTE: Clearly indicate the QUESTION NUMBER of each question that you choose. The answer to EACH question must start on a NEW page, for example QUESTION 2 on a NEW page, QUESTION 3 on a NEW page.

QUESTION 2: BUSINESS VENTURES

2.1 Name any FOUR examples of long-term insurance. (4)

2.2 Outline the advantages of autocratic leadership style for businesses. (4)

2.3 Identify THREE forms of investment that is applicable to Steady Enterprise (SE) in EACH of the statements below.

2.3.1 SE invested their surplus funds of R65 000 where it can be freely transferred on the JSE. (2)

2.3.2 The interest rates are market related and attract more investors. (2)

2.3.3 It is easy to cash in when an investor (SE) needs money. (2)

2.4 Discuss the following factors that must be considered when making investment decisions:

2.4.1 Investment term (4)

2.4.2 Taxation (4)

2.5 Advise businesses on the impact of the charismatic leadership style. (6)

2.6 Read the scenario below and answer the questions that follows.

OMEGA HOTEL (OH)

Alfa, the owner of OH, understands that the right attitude will set the right atmosphere. She always tries to find more efficient ways of completing tasks. Alfa also models the behaviour that she wants to see in her followers.

2.6.1 Quote TWO roles of personal attitudes in successful leadership displayed by Alfa in the scenario above. (2)

2.6.2 Discuss other roles of personal attitude in successful leadership. (6)

2.7 Suggest differences between *simple interest* and *compound interest*. (4)

[40]

Copyright reserved

Thank you for choosing www.ecexams.co.za to download examination documents.

QUESTION 3: BUSINESS ROLES

3.1 State any TWO examples of ethical behaviour. (2)

3.2 Identify the types of difficult personalities that Lucky Ltd dealt with, from the given statements:

3.2.1 The management of Lucky Ltd refrained from attacking employees. (2)

3.2.2 Supervisors of Lucky Ltd help them/employees to make decisions. (2)

3.3 Explain how businesses can apply force field analysis in solving complex business problems. (6)

3.4 Discuss the characteristics of successful team performance. (6)

3.5 Read the scenario below and answer the questions that follow.

AFIKA GOLFERS (AG)
Alfred is a team leader of Afika Golfers, which consist of highly skilled team members. Team members are aware of strategies and aims of the team. They also know that all tasks must be completed before the team disbands.

Identify TWO stages of team development applicable to AG in the scenario above. Motivate your answer by quoting from the scenario above.

Use the table below as a GUIDE to answer QUESTION 3.5.

STAGES OF TEAM DEVELOPMENT	MOTIVATION
1.	
2.	

(6)

3.6 Describe the importance of team dynamic theories in improving team performance. (4)

3.7 Explain the impact of the nominal group technique in solving complex business problems. (6)

3.8 Suggest the benefits of creative thinking in the workplace. (6)

[40]

Copyright reserved

Thank you for choosing www.ecexams.co.za to download examination documents.

QUESTION 4: MISCELLANEOUS TOPICS

BUSINESS VENTURES

4.1 Name any TWO types of preference shares. (2)

4.2 Outline the functions of the Johannesburg Securities Exchange (JSE). (6)

4.3 Read the scenario below and answer the questions that follow.

SOSO TRADERS (ST)
Solomon is a manager at Soso Traders who encourage employees to contribute ideas to improve the sale and profit of the business. Jorge is the owner who makes team members improve or develop leadership skills.

Identify the leadership styles that are applied by Solomon and Jorge.
Motivate your answer by quoting from the scenario above.

Use the table below as a GUIDE to answer QUESTION 4.3.

	LEADERSHIP STYLES	MOTIVATION
SOLOMON		
JORGE		

(6)

4.4 Explain the transformational leadership theory. (6)

BUSINESS ROLES

4.5 State any FOUR problem-solving steps. (4)

4.6 Read the scenario below and answer the questions that follow**.**

MAMAS TRADERS (MT)
Mamas Traders has a workforce that consists of some difficult employees. The management of MT has identified the type of personality that is giving problems. MT prompts them through the process so that they can give input. Employees were told about what specific behaviours are acceptable and were also given opportunities to explain their behaviour.

4.6.1 Quote TWO ways from the scenario above in which MT deals with difficult employees. (2)

4.6.2 Explain other ways in which MT can deal with difficult employees in the workplace. (4)

4.7 Discuss differences between *problem solving* and *decision making.* (4)

4.8 Recommend ways in which businesses can create an environment that promotes creative thinking in the workplace. (6)

[40]

TOTAL SECTION B: 80

Thank you for choosing www.ecexams.co.za to download examination documents.

SECTION C

Answer ANY ONE question in this section.

NOTE: Clearly indicate the QUESTION NUMBER of the question chosen. The answer to the question must start on a NEW page, for example QUESTION 5 on a NEW page OR QUESTION 6 on a NEW page.

QUESTION 5: BUSINESS VENTURES (INVESTMENT: INSURANCE)

Businesses operate in a dynamic and risky environment. Management should have a clear understanding of insurance and assurance as well as the principles of insurance. Individuals should contribute to Unemployment Insurance Fund for them to enjoy different benefits. Business also should be aware of the advantages of insurance.

Write an essay on insurance in which you include the following aspects:

- Outline the differences between *insurance* and *assurance.*
- Explain the following principles of insurance:
  - Utmost good faith
  - Insurable interest
- Discuss any FOUR types of benefits paid out by the Unemployment Insurance Fund.
- Recommend the advantages of insurance to businesses. **[40]**

QUESTION 6: BUSINESS ROLES (ETHICS AND PROFESSIONALISM)

Businesses are expected to conduct their operations ethical and in a professional manner. Many businesses develop strategies to address challenges posed by unprofessional business practices. Businesses should be conducted in a professional, responsible, ethical and effective manner.

Write an essay on ethics and professionalism in which you include the following aspects:

- Outline differences between *ethical* and *professional* behaviour.
- Explain how the following unprofessional business practices can pose a challenge to business:
  - Sexual harassment
  - Abuse of worktime
- Discuss ways in which a professional, responsible, ethical and effective business practices should be conducted in the workplace.
- Suggest ways in which business could deal with pricing of goods in rural areas as a type of unethical business practice. **[40]**

TOTAL SECTION C: 40
GRAND TOTAL: 150

Copyright reserved

Thank you for choosing www.ecexams.co.za to download examination documents.