GAUTENG PROVINCE
EDUCATION
REPUBLIC OF SOUTH AFRICA

# PROVINCIAL EXAMINATION

# NOVEMBER 2023

# GRADE 9

# MARKING GUIDELINES

**ECONOMIC AND MANAGEMENT SCIENCES: THE ECONOMY AND ENTREPRENEURSHIP**

**(PAPER 2)**

EXEMPLAR

**7 pages**

## SECTION A: ALL TOPICS

## QUESTION 1

1.1 **MATCHING ITEMS**

| | | | |
|---|---|---|---|
| 1.1.1 | D ✓ | | |
| 1.1.2 | C ✓ | | |
| 1.1.3 | E ✓ | | |
| 1.1.4 | A ✓ | | |
| 1.1.5 | B ✓ | (5 x 1) | **5** |

1.2 **CHOOSE THE CORRECT WORD**

| | | | |
|---|---|---|---|
| 1.2.1 | vision ✓ | | |
| 1.2.2 | logo ✓ | | |
| 1.2.3 | job description ✓ | | |
| 1.2.4 | Public relations functions ✓ | | |
| 1.2.5 | General management function ✓ | (5 x 1) | **5** |

1.3 **MULTIPLE CHOICE QUESTIONS**

| | | | |
|---|---|---|---|
| 1.3.1 | C ✓ | | |
| 1.3.2 | A ✓ | | |
| 1.3.3 | B ✓ | | |
| 1.3.4 | A ✓ | | |
| 1.3.5 | C ✓ | (5 x 1) | **5** |

**15**

**TOTAL SECTION A: 15**

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## SECTION B: THE ECONOMY

## QUESTION 2: TRADE UNIONS

2.1 An organised association of workers in a trade, group of trades, or profession, formed to protect and further the rights and interests of the members. ✓✓ (2)

2.2

| Picketing | Go-slow |
|---|---|
| Workers involved in industrial action go to their workplace to increase support for their cause. They might do this by communicating information or persuading others not to work or not to carry out a part of their contracts of employment. They do not do any work and do not enter the premises. ✓✓ | A form of industrial action in which work or progress is deliberately delayed or slowed down. ✓✓ |

(Any other correct and relevant explanation for 2 marks each) (4)

2.3
- Bargaining to improve their members' wages, benefits and working conditions and to manage retrenchments. ✓✓
- Working to get the government to pass laws that will improve their members' lives. ✓✓
- Providing professional training, legal advice and legal representation for their members. ✓✓
- Organising industrial action.
- Representing workers interests during disputes with employers
- Working with employers to get employees a greater say in the decisions that management make

(Any 3 functions for 2 marks each/Any other correct and relevant answer) (6)

2.4 2.4.1
- Trade unions can assist firms in instituting new working practices which can increase labour productivity ✓✓
- Trade unions can bring workers closer to management and represent their interests ✓✓
- Higher wages to boost the motivation and productivity of workers
- Trade unions are very effective in creating mechanisms to resolve conflict in the workplace

(Any 2 advantages for 2 marks each/Any other correct advantage) (4)

2.4.2
- The continuous push for higher wages can lead to unemployment for the workers ✓✓
- The demand for higher wages can lead to inflation – rising prices – basic goods becoming more expensive ✓✓

(Any 2 disadvantages for 2 marks each/Any other correct disadvantage) (4)

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2.5 2.5.1 SADTU, NAPTOSA, SAOU, PEU ✓ (1)

2.5.2 NUM ✓ (1)

**[22]**

| |
|---|
| **22** |

**TOTAL SECTION B: 22**

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## SECTION C: ENTREPRENEURSHIP

## QUESTION 3: FUNCTIONS OF A BUSINESS

3.1

| Function | Explanation | Example |
|---|---|---|
| Human Resources Function | Human Resource Management is a management function concerned with hiring, motivating, and maintaining the workforce in an organisation. ✓ **OR** Human resource management deals with issues related to employees such as hiring, training, development, compensation, motivation, communication, and administration. | Suggestions for a staff canteen and gym facilities by Isiah, the HR manager ✓ |
| Financial Function | The finance function in business refers to the functions intended to acquire and manage financial resources to generate profit. It produces relevant financial resources and information contributing to the productivity of other business functions, planning, and decision-making activities. ✓ | The cash flow is healthy ✓ |

(4)

3.2 **Top Management:** ✓ They make decisions in a business. The owner and CEO serve as examples. ✓

**Middle Management:** ✓ They put systems in place and plan for to action the decisions made by top management, Head of the Financial Department, Marketing Manager, Isiah – HR Manager. ✓

**Lower Management:** ✓ they are in charge of performing the tasks decided by top management, e.g. team leaders for marketing. ✓
(Any other correct and relevant explanation) (6)

3.3
- Planning ✓ – drafting of goals, vision and mission ✓
- Organising ✓ – distributing the work to different functions so that the vision is met ✓
- Leading ✓ – motivating workers to do the job to meet goals ✓
- Control ✓ – managers observe and check the outcomes of the plans of the organisation ✓

(Any other correct explanation for each of the tasks) (8)

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3.4
- Basic Conditions of Employment Act ✓
- Employment Equity Act ✓
- Labour Relations Act
- The Occupational Health and Safety Act

(Any 2 for 1 mark each, any other relevant and correct law) (2)

3.5 Yes, ✓ it builds a positive brand, it builds the image of your business, it ensures that communication is direct and that the right message is sent out. ✓
(Yes (1 mark) and any 1 relevant and correct motivation (1 mark)). (2)
**[22]**

| |
|---|
| **22** |

**QUESTION 4: BUSINESS PLAN**

4.1 Delivery service for essentials and takeaways. ✓✓ (2)

4.2 4.2.1 They want it to be a reliable alternative to the way we do shopping or the way the exchange of money and goods take place between vendors and customers in black communities, while also having a positive impact on the lives of young girls in our townships. ✓✓ (2)

4.2.2
- Name of the business ✓
- Logo ✓
- Slogan ✓
- Address of the business ✓
- Contact details
- Date on which the business plan was prepared
- Person by by whom the business plan was prepared and their position in the business

(Any other correct and relevant answer) (4)

4.3

| **Strength** ✓ | **Weakness** ✓ |
|---|---|
| – Teamwork, everyone has their role ✓<br>– Advertisements | – If someone gets sick, the deliveries cannot always take place ✓<br>– Costs for delivery are high |
| **Opportunity** ✓ | **Threat**✓ |
| – More children can get involved ✓<br>– Expand to other areas<br>– Greater variety of products delivered | – Other youngsters who provide the same service/competition ✓<br>– Bikes can be stolen |

(8)

(Any other correct and relevant answer, 1 mark for every aspect + 1 mark for explanation)

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4.4

| No. | Statement | Include in this business plan component |
|---|---|---|
| **e.g.** | **Offering a delivery service of essential goods** | **Description of service/product** |
| A | They have posters on their Facebook page. | **MARKETING PLAN** ✓ |
| B | Information on the money that is needed to expand the business | **FINANCIAL PLAN** ✓ |
| C | Tells possible investors a lot about the business | **MANAGEMENT PLAN** ✓ |
| D | What machinery and equipment is needed to provide the goods/service | **PRODUCTION PLAN** ✓ |

(4)

4.5 place ✓ (1)

**[21]**

| |
|---|
| **21** |

**TOTAL SECTION C: 43**

**TOTAL: 80**

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