education

Department:
Education
North West Provincial Government
REPUBLIC OF SOUTH AFRICA

NATIONAL SENIOR CERTIFICATE

GRADE 12

BUSINESS STUDIES P2

SEPTEMBER 2025

MARKS: 150

TIME: 2 hours

This question paper consists of 9 pages.

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INSTRUCTIONS AND INFORMATION

Read the following instructions carefully before answering the questions.

1. This question paper consists of THREE sections and cover TWO main topics.

SECTION A:	COMPULSORY
SECTION B:	Consists of THREE questions. Answer any TWO of the three questions in this section.
SECTION C:	Consists of TWO questions. Answer any ONE of the two questions in this section.

2. Read the instructions for each question carefully and take note of what is required.

   Note that ONLY the answers to the first TWO question selected in SECTION B and the answers to the FIRST question selected in SECTION C will be marked.

3. Number the answers correctly according to the numbering system used in this question paper. NO marks will be awarded for answers that are numbered incorrectly.

4. Except where other instructions are given, answers must be written in full sentences.

5. Use the mark allocation and nature of each question to determine the length and depth of an answer.

6. Use the table below as a guide for mark and time allocation when answering each question.

SECTION	QUESTION	MARKS	TIME (minutes)
A: Objective-type questions COMPULSORY	**1**	**30**	**20**
B: THREE direct/indirect-type questions CHOICE: Answer any TWO.	**2**	**40**	**70**
	3	**40**	
	4	**40**	
C: TWO essay-type questions CHOICE: Answer any ONE.	**5**	**40**	**30**
	6	**40**	
TOTAL		**150**	**120**

7. Begin the answer to EACH question on a NEW page, e.g. QUESTION 1 – new page, QUESTION 2 – new page.

8. You may use a non-programmable calculator.

9. Write neatly and legibly.

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SECTION A (COMPULSORY)

QUESTION 1

1.1 Various options are provided as possible answers to the following questions. Choose the answer and write only the letter (A–D) next to the question numbers (1.1.1 to 1.1.5) in the ANSWER BOOK, e.g. 1.1.6 D.

1.1.1 Denzel applied the … leadership style when she used her personality to motivate her employees to work hard.

A democratic
B autocratic
C charismatic
D transformational

1.1.2 Dolfas will receive a pre-determined amount invested in a … when he reaches a certain age.

A fixed deposit
B retirement annuity
C stokvel
D managed portfolio

1.1.3 The payment made by the insured to be covered in the event of losses, is known as …

A market value.
B interest.
C excess.
D premium.

1.1.4 A company that generates income to finance social programmes is known as …

A state owned company.
B personal liability company.
C non-profit company.
D private company.

1.1.5 Presenters use … as a visual aid mainly for a small audience to note down short notes and ideas.

A an overhead projector
B flip charts
C flash cards
D posters (5 x 2) (10)

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1.2 Complete the following statements by using the word(s) provided in the list below. Write only the word(s) next to the question numbers (1.2.1 to 1.2.5) in the ANSWER BOOK.

over agree; transparency; Delphi; corporate social responsibility; corporate social investment; gender; quiet; accountability; Force field; age

1.2.1 Businesses apply … as a King Code principle when they appoint external auditors to audit their financial statements.

1.2.2 Katlego creators applied the … technique when they distribute questionnaires to a panel of experts to find a solution for their business problem.

1.2.3 Businesses comply with … to improve the image of the business and increases profits.

1.2.4 Digital Tech appointed both male and female employees in managerial positions to deal with … as a diversity issue.

1.2.5 Lerato Consulting dealt with … person as a type of difficult personality when they prompted Abigail through the process so that she can give input. (5 x 2) (10)

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1.3 Choose a description from COLOMN B that matches a term in COLUMN A. Write only the letter (A–J) next to the question numbers (1.3.1 to 1.3.5) in the ANSWER BOOK e.g. 1.3.6 K.

COLUMN A		COLUMN B	
1.3.1	Grievance	A	leader takes decisions without consulting employees
1.3.2	Transactional leadership style	B	forms part of applying a code of conduct of a profession or business
1.3.3	Ethical behaviour	C	owners are personally responsible for the debts of the business
1.3.4	Limited liability	D	yields higher return on investment
1.3.5	Compound interest	E	a situation where there is a disagreement between two employees in the workplace
		F	forms part of applying a code of conduct to guide employees to act ethically
		G	yields less returns on investment
		H	leader rewards employees for meeting deadlines
		I	owners are only liable for the amount that they have invested in the company
		J	a situation where employee lodges a complaint in the workplace

(5 x 2) (10)

TOTAL SECTION A: 30

SECTION B

Answer ANY TWO questions in this section.

NOTE: Clearly indicate the QUESTION NUMBER of each question that you choose. The answer to EACH question must start on a NEW page, e.g. QUESTION 2 on a new page, QUESTION 3 on a NEW page.

QUESTION 2: BUSINESS VENTURES

2.1 Name any FOUR examples of long-term insurance. (4)

2.2 Outline the positive impact of Government/RSA retail saving bonds. (4)

2.3 Read the scenario below and answer the questions that follow.

SUNSHINE SOLUTIONS (SS)

Sunshine solutions specialises in offering investors different types of investment to choose from. Kele instructed a financial advisor from SS to manage her various investments in one portfolio.

2.3.1 Identify the type of investment applicable to Kele in the scenario above. Motivate your answer by quoting from the scenario above. (3)

2.3.2 Explain the risk associated with the type of investment identified in QUESTION 2.3.1. (4)

2.4 Discuss the impact of the democratic leadership style. (6)

2.5 Read the scenario below and answer the questions that follow.

BLUE TICK INVESTMENT (BTI)

BTI is a company that is registered to offer its stock and shares to stakeholders. They make their stock available through the Johannesburg Securities Exchange.

2.5.1 Identify the form of ownership applicable to BTI. Motivate your answer by quoting from the scenario above.

Use the table below as a GUIDE to answer question 2.5.1.

FORM OF OWNERSHIP	MOTIVATION

(3)

2.5.2 Describe the characteristics of a sole proprietor. (4)

2.6 Explain factors that must be considered when preparing for a presentation. (6)

2.7 Suggest ways in which the presenter can handle feedback in a non-aggressive and professional manner. (6)

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QUESTION 3: BUSINESS ROLES

3.1 Name any FOUR stages of team development. (4)

3.2 Outline the causes of conflict in the workplace. (6)

3.3 Read the scenario below and answer the questions that follow.

RAMS MINING (RM)

Rams Mining specialises in mining. They are operating in the rural community. Socio-economic issues are attended to which will improve the welfare of the community. The business enjoys the goodwill of the community. The community is dependent on the business for employment opportunities and the provision of basic services.

3.3.1 Quote TWO impacts of CSR on the community undertaken by Rams Mining, from the scenario above. (2)

3.3.2 Explain other impacts of CSR on communities. (6)

3.4 Discuss the benefits of diversity in the workplace. (6)

3.5 Read the scenario below and answer the questions that follow.

GOGO TECHNOLENT (GT)

The management of Gogo Technolent decided to implement online purchasing. They requested each employee to silently brainstorm many ideas on their own, on how to implement online purchasing, and to write them down.

3.5.1 Identify the problem solving technique used by GT from the scenario above. (2)

3.5.2 Describe how GT can apply the problem solving technique identified in QUESTION 3.5.1. (4)

3.6 Explain how unfair advertising pose challenges to businesses. (4)

3.7 Suggest ways in which businesses can deal with poverty as a socio-economic issue. (6)
[40]

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QUESTION 4: MISCELLANEOUS TOPICS

BUSINESS VENTURES

4.1 Name any FOUR examples of non-verbal presentation. (4)

4.2 Outline the functions of the Johannesburg Securities Exchange (JSE). (6)

4.3 Differentiate between compulsory and non-compulsory insurance. (4)

4.4 Advise business on the role of positive attitude in successful leadership. (6)

BUSINESS ROLES

4.5 Name FOUR corporate social investment (CSI) focus areas. (4)

4.6 Outline the advantages of creative thinking in the workplace. (6)

4.7 Read the scenario below and answer the questions that follow.

THANDAZA BUILDING LIMITED (TBL)

Thandaza Building Limited provides construction services at multiple locations. Jeff, the manager, promised employees promotions if they agree to have a relationship with him.

4.7.1 Identify the unprofessional business practice applicable in the scenario above. (2)

4.7.2 Explain how the unprofessional business practice, identified in QUESTION 4.7.1, pose challenges to businesses. (4)

4.8 Advise businesses on how they should handle conflict in the workplace. (4)

[40]

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SECTION C

Answer ANY ONE question in this section.

NOTE: Clearly indicate the QUESTION NUMBER of the chosen question. The answer to the question must start on a NEW page, e.g. QUESTION 5 on a NEW page OR QUESTION 6 on a NEW page.

QUESTION 5: BUSINESS VENTURES (INVESTMENT : INSURANCE)

Businesses should be aware of the differences between under and over insurance. Most companies are aware of the benefits they receive when road users are killed or injured. Insurance companies apply insurance principles to policy holders. Many businesses regard the registration of employees with the Compensation Fund/COIDA, as an administrative burden.

Write an essay on investment insurance in which you include the following aspects:

- Outline the difference between over and under insurance.
- Explain the Road Accident Beneficiary Scheme (RABS)/Road Accident Fund (RAF) as a type of compulsory insurance.
- Discuss any TWO principles of insurance.
- Advise businesses on the Compensation Fund in terms of the COIDA as a type of compulsory insurance. **[40]**

QUESTION 6: BUSINESS ROLES (HUMAN RIGHTS INCLUSIVITY AND ENVIRONMENTAL ISSUES)

Businesses are required to promote the social rights of their employees in the workplace. They should also consider diversity issues in the workplace. Employers have the responsibility to ensure human health and safety in the workplace. Promoting cultural rights in the workplace is essential for fostering an inclusive environment where all employees feel respected and valued.

Write an essay on human rights, inclusivity and environmental issues in which you include the following aspects:

- Outline ways in which businesses could promote social rights of employees in the workplace.
- Discuss ways in which businesses could deal with the following diversity issues in the workplace:
  - Disability
  - Race
- Explain the responsibilities of employers in promoting human health and safety in the workplace.
- Recommend ways in which business could promote cultural rights in the workplace. **[40]**

TOTAL SECTION C: 40
GRAND TOTAL: 150

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